

MILLAR CAMERON

PEOPLE · PASSION · PERSISTENCE

MANAGING DIRECTOR – AFRICA
*OMNIA HOLDINGS –
NUTRIOLOGY (AGRICULTURE)*

ABOUT *OMNIA HOLDINGS*

The Omnia Group is a leading, diversified group of companies that manufactures and supplies chemicals, specialist services and solutions to the agriculture, mining and chemical industries. With a 70-year legacy, our innovative culture, intellectual capital, and industry relationships drive safer and more efficient solutions. Headquartered in Johannesburg, South Africa, Omnia operates in 26 countries with a distribution network spanning 40 countries. Omnia operates in primary sectors and our solutions enable the

creation of products that form the essential ingredients in almost every aspect of modern life and supports economic growth. We are focused on securing a healthy and adequate food supply for a growing population globally, liberating commodities responsibly, effecting a lower impact on the environment, and ensuring safer operations for our employees and customers. Omnia's purpose which is 'innovating to enhance life, together creating a greener future' forms the cornerstone of our strategy. It speaks to

our relentless pursuit to enhance lives through innovation, because we know that quality life translates to quality mind, opportunities, and the future of nations. We work together with our business partners and diverse stakeholders around the globe to unlock enduring value from the ammonium nitrate value chain for the benefit of the communities we serve, countries in which we operate and for our shareholders.

MAIN RESPONSIBILITIES:

- Develops and ensure execution and implementation of strategies, policies, and programs related to agricultural development and food security within the African continent
- Building and maintaining relationships with key stakeholders, including member governments, international donors, agricultural producer organizations, and other relevant actors
- Leading the development and implementation of programs that support all farmers, increase productivity, and promote sustainable agriculture practices
- Identifying opportunities for collaboration and partnerships with national and regional organizations focused on agricultural development and food security
- Providing strategic leadership and oversight in the areas of budgeting, financial management, and reporting, in line with Africa's broader objectives
- Representing Africa Agriculture at regional and international meetings, conferences, and events, promoting the organization's interests and objectives
- Managing the overall operations of the Africa Agriculture subdivision, including staff recruitment, training, and development, to ensure effective functioning and delivery of the organization's mandate
- Responsible for achieving sustainable growth, profitability, cash flow and other business goals and objectives for Safety, Health, Environment, Risk and Quality
- Supply Chain; Production
- Operations & Finance and Brand Awareness, Promotion & Marketing functions
- Responsible for maturing the people, process and technology capabilities and measurement, reporting as well as continuous improvement, ensuring efficient, effective, timeous, consistent, predictable and reliable quality outputs and services
- Ensure execution of a governance, risk and compliance frameworks for Production, Supply Chain, HR, SHERQ, Marketing and Africa Operations including policies, processes and procedures that are aligned to Omnia Agriculture and the Omnia Group

MANAGING DIRECTOR – AFRICA
OMNIA HOLDINGS

TITLE:
MANAGING DIRECTOR AFRICA
(AGRICULTURE)

REPORTING TO:
MANAGING DIRECTOR –
AGRICULTURE

LOCATION:
SOUTH AFRICA – JOHANNESBURG
OR ZAMBIA – LUSAKA

TRAVEL:
THERE WILL BE TRAVEL INTO THE
OPERATIONAL COUNTRIES



DIMENSIONS OF THE ROLE:

- Leadership of in-country teams
- Business Development
- Supply Chain
- Distribution Channels
- Financial Management
- Customer Satisfaction

HOW TO APPLY

To apply for this role, please ensure that you have the following skills and experience:

- 5 years or more experience as a senior role in agribusiness, production and/or manufacturing and/or engineering business
- Agricultural Technical background
- Demonstrable experience in developing and executing strategies and business plan
- Experience in quality assurance and continuous improvement management
- Proven people management experience and managing high performance diverse teams
- Experience in governance, risk and compliance management
- Exposure to lean manufacturing initiatives (including measurement and audit tools) in a manufacturing / production environment

Education/Training:

- Post Graduate degree in agribusiness, engineering, accounting, economics, commerce or related qualification
- MBA / MBL / MSc or related post graduate qualification in a relevant field

Preferred Experience:

- 7 to 10 years executive leadership level

Please send your CV and contact details to Peter Kadutu or Rainer Middii who will contact you to discuss your application in more detail.



Contact: Peter Kadutu

Email: peter.kadzutu@millarcameron.com

Phone: +27 61 462 9694



Contact: Rainer Middii

Email: rainer.middii@millarcameron.com

Phone: +254 786 332 731



WHO ARE MILLAR CAMERON

FINDING THE PEOPLE WHO MAKE THE DIFFERENCE

A SEAMLESS JOURNEY

Founded in 2007, Millar Cameron is an executive and professional search consultancy that focuses on Africa and other emerging markets.

Our goal is to provide client-centric, tailored executive search, recruitment and strategic advisory. Our international reach paired with local market knowledge enables us to provide our clients outstanding leaders who deliver consistent results, irrespective of geography.

We employ a rigorous research driven search process to identify the best fit for our clients, taking into account both hard and soft skill sets.

Our extensive experience yields a robust approach to market intelligence and a longstanding network of global relationships.

A photograph of a tractor in a cornfield under a clear blue sky. The tractor is in the background, slightly out of focus, moving through rows of vibrant green corn plants. The foreground is filled with the detailed texture of the corn leaves, which are illuminated by bright sunlight, creating a sense of depth and agricultural activity.

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OXFORD

LONDON

NAIROBI

JOHANNESBURG